

**Amherst Board of Health  
Tobacco Products Handlers Quiz**

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ E-mail: \_\_\_\_\_

Retail Establishment: \_\_\_\_\_

Retail Establishment Address: \_\_\_\_\_

The purpose of this quiz is to: 1) promote knowledge of state and town tobacco regulations, 2) prevent illegal tobacco product sales, 3) increase compliance with the Town of Amherst's Regulations Restricting Youth Access and Exposure to Tobacco and Nicotine Delivery Products, and 4) decrease potential violations of the regulations and subsequent penalties.

The following questions are either Multiple Choice or True/False. Please answer accordingly.

1. In Massachusetts, the legal age to buy or possess tobacco products is:
  - 18
  - 19
  - 20
  - 21
  - all of the above
  
2. Studies have shown that a majority of life-long users of tobacco and nicotine products have started using them before the age of 18.
  - True
  - False
  
3. A tobacco product is any product that consists of nicotine in a form of a:
  - Cigarette
  - Cigar
  - Chewing/spitting/smokeless tobacco
  - E-cigarette, such as JUUL
  - Hookah
  - Snuff
  - Loos tobacco
  - Vape pen
  - All of the above
  
4. Federal law and state laws require that you check the Photo ID for anyone appearing under the age of:
  - 22
  - 23
  - 24
  - 25
  - 26
  - 27

5. Federal and state laws require that while selling tobacco products:
  - You must be in direct face contact with the customer.
  - You must know your customer
  - You can only sell to someone over the age of 24.
6. All cigarettes must be sold in a minimum package of 20 cigarettes.
  - True
  - False
7. It is OK to sell a single cigar for \$1.00.
  - True
  - False
8. Which of the following are acceptable forms of ID for tobacco and nicotine delivery products?  
(check all that apply) A valid:
  - Massachusetts or out-of-state drivers license with photo
  - Credit card with photo
  - Student identification card with photo
  - Military identification card with photo
  - Passport with photo
  - US immigration card
  - Massachusetts Liquor ID Card
9. To check if an ID is current you should:
  - Ask the customer to say their date of birth
  - Accept all forms of ID
  - Never check the picture on the card with the customer
  - Make sure the ID is not expired
10. Signs of ID tampering can include:
  - Peeling plastic
  - Smudges
  - Misaligned numbers
  - All of the above
11. If a customer tells you his/her/their date of birth, you do not have to check their ID.
  - True
  - False
12. If you “carded” a person yesterday prior to selling the person tobacco or nicotine delivery products, you do not have to check the ID today, even if you know the person to be of legal age?
  - True
  - False
13. A Massachusetts Minor Driver License is vertical/portrait orientation with a red “UNDER 21 DRIVER LICENSE” under the state header:
  - True
  - False

14. Agents of the Amherst Board of Health conduct \_\_\_\_\_ throughout the year to insure retailers do not sell tobacco products to minors.
- Education
  - Compliance Check
  - Both A and B
  - None of the above
15. The penalty to the tobacco permit holder for the third violation of the Regulation of the Amherst Board of Health Restricting Youth Access and Exposure to Tobacco and Nicotine Delivery Products that incorporate state laws and regulations in a 36 month period is:
- A fine of \$1000 and the suspension of the tobacco sales permit for 7 consecutive business days
  - A fine of \$2000 and the suspension of the tobacco sales permit for 14 consecutive business days
  - A fine of \$5000 and the suspension of the sales permit for 30 consecutive business days
  - A permanent revocation of the Tobacco Sales Permit

**Proof of Tobacco Handler's Education**

I understand that Massachusetts's law prohibits the sale of tobacco products to persons under the age of 21. I have reviewed the Amherst Board of Health Regulations Restricting Youth Access and Exposure to Tobacco Products and the Massachusetts Department of Health Tobacco Retailers guidelines regarding the sale of tobacco products to underage youth and understand that failure to follow store policy may result in LOSS OF MY JOB!

I AGREE TO THE FOLLOWING LAWS AND COMPANY POLICIES ABOUT THE SALE OF TOBACCO PRODUCTS: (Please initial in each space provided.)

\_\_\_\_\_ I will not sell tobacco products (cigarettes, e-cigarettes, chewing tobacco, smokeless tobacco, or smoking paraphernalia) to anyone under the age of 21.

\_\_\_\_\_ I will ask for a valid government issued photographic ID to verify the age of a purchaser.

\_\_\_\_\_ I will not knowingly sell tobacco to any adult for use by individuals under the age of 21. If I think this is happening, I will not make the sale.

In turn, management agrees to support my judgment in not making sales in any of the above cases.

I certify that I was educated on the following:

- A clear definition of what constitutes a tobacco product
- The legal age for purchase
- Instruction on performing age I.D. checks for any customer who appears to be less than 27 years of age
- Instruction on how to detect false I.D.
- Instruction on how and when to refuse a sale
- Instruction on how to refuse a sale when an adult clearly attempts to buy for a minor
- The consequences of an illegal sale

Employee's Signature: \_\_\_\_\_

Employee's Name (print): \_\_\_\_\_

Date: \_\_\_\_\_

Store Manager's Signature: \_\_\_\_\_

Store Manager's Name (print): \_\_\_\_\_

Store Name: \_\_\_\_\_

Date: \_\_\_\_\_

***The Tobacco Sales Permit Holder must keep this signed document on file.***